
Business Profile

**SPS COLOMBO (PVT)
LTD.**



“To Excel in Our Business”

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1. Core Details

We established our business in a small way in 2010 with 3 staff members, mainly to cater one overseas client, just to get in to the export market. Sri Lanka known for its spices the world over, we wanted to introduce 100% Organic and 100% natural spices, coconut products, tea and value additions.

In 2011 we did our first export shipment to the UK and what we started have been carried forward from strength to strength to broaden our customer base as well as export markets. Today we produce some of the best spices as well as tea and most of them grown in our own farms, with our own garden mark.

2019 as well as 2020 was a very difficult period for us with the outbreak of Covid-19 pandemic. It was with a greatest difficulty that we passed this period and regained our markets back again in 2021. Currently we export our products to over 12 countries. Product details are listed on the second chapter.

It was Hatton National Bank PLC., that stood by us right from the inception and it indeed a pleasure to tell everyone that we have grown over the years with them and our gratitude is always there for HNB.

Whilst Total Logistics is looked after by Ms. Sandy Sooriyaarachchi, the company is spear headed by Mr. Sam Gamage and all financial matters being handled by Mr. Sanjaya Dinesh Fernando

Business Consultant: Mr. Dinusha Wijesooriya

2. Range of Products - Spices



Black Pepper



Coconut Products

Some of our Products



Coir Fiber 30 KG
Bale White



Coir Fiber 120 KG Bale



Pith Block - 5 KG



Coir Pith Powder Form



Coir Pith/Coco-Peat



Coir 2 Ply Yarn
Bundle White



Coir 2 Ply Yarn
Spool White



Dehusked Coconuts



Coir Rugs/Coir Mats



Coir Logs



Ornamental Items



Coir Disks



Coir Pots



Coir Pots



5KG Coir Blocks



Coir Mats and baskets



Coir Mats



Coco Poles to grow Creepers & Grow Bags as Ornamental Plants



3. Contact Details

1. Address

Head Office: #40, Sri Siddartha Road, Colombo 5, Sri Lanka

Yarn Factory: Marawilla, Chilaw Road.

Bale factory: Bingiriya

Coco Peat: Uswewa and Wariyapola

Phone/Fax (Gen): +94 113430765

Logistics: Tel H/P: +94 771034581

Sales : Tel H/P +94770664890

2. E-mail: admin@spsexports.com

3. Website: www.spsexports.com

4. Chairman: Mr.Sam Gamage

Venture

1. Staff: Employees 4 Direct employees 30 Indirect Employees

2. Average Volume Per month at present both LCL and FCL shipments

3. Present main markets: China, Pakistan and Europe

4. Other markets intend venturing: USA, Australia & Gulf (after this project)

5. Monthly Average Exports Sales at present USD 45,000

4.FUTURE GOALS

Overview

Sri Lankan Spices

Spices in Sri Lanka is known all over the world for its rich content. It is proven that natural spices reduce heart attacks, control liver functions and prevent other untimely sicknesses of the human body.

Coconut Coir Fiber

The coconut industry is an important source of foreign exchange earning & employment generation for Sri Lanka. A total of 1,095,982 Acres are under coconut cultivation of which 178,675 Acres are under estate sector and 917,307 Acres are under small holdings. An area of 34,063 Acres are used for cultivation of king coconut. Annual nut production is estimated at 2,623.10 Mn nuts in year 2018.

Coconut trees are grown in tropical countries mainly for the high oil content of the endosperm (copra), which is widely used in both food and non-food industries (e.g., margarine and soaps). Large production areas, in particular, are found along the coastal regions in the wet tropical areas of Asia in the Philippines, Indonesia, India, Sri Lanka and Malaysia. In these countries millions of people make a living from the coconut palm and its many products.

5. Executive Summary



Some of the overseas Agriculture/Floriculture trade Shows that was participated as to find new markets China Trade fairs, Tokyo International Agriculture Show, Italy Milano Garden and My plant Show, French Agriculture Show, Belarus Garden show is a Few of them.



Auditors' Detail:

This project proposal was prepared by,

Name: Hemachandra & Co.
(CHARTERED ACCOUNTANTS)

Address: Sarasavi Gardens, Nugegoda

Tele: +94 0112 829793

